Diploma in Marketing Management

Course Planning Guide - FALL 2021

Listed below are the courses required for Diploma in Marketing Management. The Diploma in Marketing Management requires a minimum 2.0 CGPA for graduation.

Students who intend to pursue the BBA Marketing Management program at Langara are encouraged to register the coursesbelow for the first two years of the BBA. Admission into the BBA program requires a minimum 2.33 CGPA.

*Denotes bridging course for BBA: Marketing Management program. For graduation from the BBA program, all bridging courses must be completed with minimum "C" grades. However, it is not required to complete bridging courses before admission into the BBA program.

**Courses are usually offered during terms indicated; however, the schedule is subject to change. Please email business@langara.ca if you have questions.

Course	Prerequisites (min "C-" unless otherwise noted)	Offered**
BCAP 1200*	None	every term
Business Computer Applications I	Recommended 1st term course	
BUSM 1100*	None	every term
Introduction to Business in Canada	Highly recommended 1st term course	
BUSM 1285	ENGLISH ¹	every term
Business Law		
BUSM 1500	None	every term
Business Presentation Skills	Recommended 1 st year course	
BUSM 2200	ENGLISH ¹	every term
Organizational Behaviour		
CMNS 1118*	Contact English department for current prerequisites:	every term
Written Communications	english@langara.ca	
ECON 1220 or 1221*	None	every term
Microeconomics		
OR Macroeconomics		
ENGL 1223* or 1127* or 1128*	Contact English department for current prerequisites:	ENGL 1123: every term
Introduction to Academic Writing	english@langara.ca	ENGL 1127: Discontinued
OR Essay Writing & Short Prose		ENGL 1128: Discontinued
OR Short Prose Selections & Composition		
FMGT 1116*	FMGT 1115: None	every term
OR both FMGT 1115* and FMGT 1215	FGMT 1215: FMGT 1115 or FMGT 2293	
OR FMGT 2293*	FMGT 1116: None	
Accounting for Managers OR Financial Accounting I and II	FMGT 2293: ENGLISH ¹	
OR Financial Accounting Fand II OR Financial Accounting Overview	Recommended 1 st year course	
MARK 1115*	None	every term
Introduction to Marketing	Recommended 1st term course	every term
MARK 1200 or MARK 2500	MARK 1115	MARK 1200: Spring
Selling Skills	IVIAN III3	MARK 2500: Discontinued
OR Selling Skills & Communications		WARK 2500. Discontinued
MARK 2000	ENGLISH ¹	Fall
E-Commerce and Distribution	MARK 1115	
MARK 2100*	ENGLISH ¹	every term
Marketing Research	Minimum grade of "C" in one of STAT 1123, 1124, or 1181	
MARK 2400*	ENGLISH ¹	every term
Integrated Marketing Communications	MARK 1115	
MARK 2430*	Completion of 30 credits including MARK 1115 and	Fall and Spring
Marketing Strategy	CMNS 1118 with a minimum "C"	Tanana Spring
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Course	Prerequisites/Notes	Offered**
MATH 1118* or 1119* Mathematics of Finance OR Mathematics of Business Affairs (MATH 1171 or 1174 may be used as asubstitute)	MATH 1118: Minimum "C" grade in Precalculus 11 or Foundations of Mathematics 12; or an "S" grade in MATH 1101; or permission of the department based on the MDT process (MDT 059). MATH 1119: None. See Math department website for recommended background. *MATH prerequisites are valid for only three years.	Fall and Spring terms Confirm course scheduling with: math.stat.info@langara.ca
STAT 1123* or 1124* or 1181* Basic Probability & Statistics for Business OR Statistical Methods I OR Descriptive and Elementary Inferential Statistics	STAT 1123: None. See Statistics department website for recommended background. STAT 1124: A minimum "C" grade in Foundations of Mathematics 11, Precalculus 11, Foundations of Mathematics 12, or Precalculus 12; an "S" grade in MATH 1150; or MDT 053. STAT 1181: MATH 1153, 1171, 1173, 1174, 1175 with a "C-" grade or higher or equivalent (may be taken concurrently). *STAT Prerequisites are valid for only three years.	every term Confirm course scheduling with: math.stat.info@langara.ca
ELECTIVE (1 course/3 credits) Business	Courses must be selected from the following subjects: BCAP, BUSM, INTB, MARK or FMGT courses. See Grad Eval tool in myLangara for details.	
ELECTIVES (2 courses/6 credits) University Transferrable	Courses must be selected from a subject area other than BCAP, BUSM, COOP, EXPE, FMGT, INTB or MARK that has assigned or unassigned transfer credit at UBC, SFU, UVic or UNBC.	

Students who intend to add an optional co-op to the Diploma program will also complete:

EXPE 2300	See course description or the Co-op department for	every term
Employment Strategies for Current	prerequisites.	
Labour Markets		
COOP 2301	Only available to students with approved co-op	every term
Co-operative Work Placement I	placements. Contact Co-op Department for prerequisites	
	and details: coop@langara.ca	

Note: EXPE 2300 cannot be used to meet elective requirements.

English Prerequisite

¹ One of the following: a minimum 67% in English Studies 12, Literary Studies 12, English First Peoples 12, or equivalent; a university-level English or communications course for which Langara awards transfer credit; or a minimum "C" grade in ENGL 1120; or a minimum "C-" grade in ENGL 1121; or an "S" grade in ENGL 1107, 1108, or 1110; or LET with a minimum Level 3; or LEAP 8; or LPI with a minimum 26 on the essay and one of 5 in English usage, 5 in sentence structure, or 10 in reading comprehension.

<u>Note:</u> This guide is for course planning purposes only; the course and program information included here is subject to change. Students are responsible for confirming prerequisites and scheduled offerings for their courses. Students are reminded to follow the curriculum in place as of their program start date (catalogue term). Students can confirm their catalogue term by contacting the Graduation Department at gradeval@langara.ca. The graduation department is the only department at Langara that can confirm when graduation requirements have been met.

Students pursuing the BBA program are encouraged to contact business program advising at business@langara.ca.

For more information on School of Management programs or your course planning, please visit langara.ca/lsm or email program advising at business@langara.ca.

